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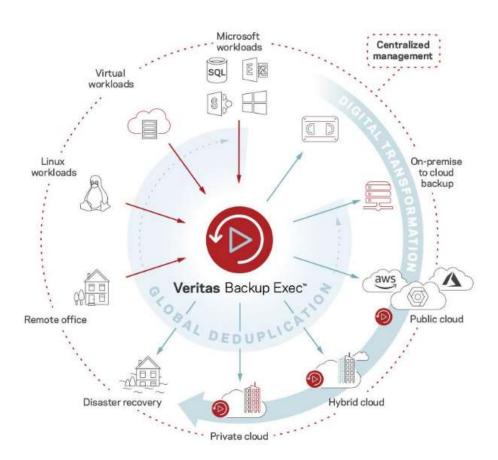
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Product Overview

Veritas Backup Exec™ is the backup solution without barriers, delivered your way. You choose what to backup. You choose where to store it. You choose how to pay for it. Your data remains secure and available at every stage - whether backing up on-premise to the cloud, protecting workloads within the cloud, recovering from the cloud, or connecting to on-premise storage. Choose Backup Exec and you can now connect with an ever-expanding family of solutions helping you to run your business with confidence. Backup Exec is now also easier to purchase than ever before. Choose between perpetual and term subscription licensing, with the level of functionality you require − Bronze, Silver or Gold. Whatever you choose, rest assured that Veritas Backup Exec will always give you comprehensive protection against external threats so that − if the unthinkable happens − your critical data everywhere is backed up and ready to be recovered, quickly and easily.







Backup Exec Simplified Licensing Options

Backup Exec is easy to use and easy to license with offerings based on the level of protection and functionality customers need and the way they wish to purchase.

Licensing for Backup Exec is offered as both Perpetual and Term Subscription licenses in Bronze, Silver and Gold Editions and for Custom Edition (à la carte licensing), Perpetual only.

All existing Backup Exec customers using à la carte, V-Ray, Capacity or Capacity Lite editions with current maintenance can access the features included in Backup Exec 20.2 and can add to existing entitlements using their current model and continue to renew maintenance based on the edition in use.

Backup Exec Perpetual Licensing

A perpetual license allows customers to use a specific version of a given software program indefinitely with payment of a single fee. With perpetual licensing, customers pay an upfront charge for the software license as well as a limited maintenance period during which additional support options are included. After the support period ends, customers have the option of continuing to use the current version of the software without additional support or paying additional fees for support and upgrades.

Backup Exec Term Subscription Licensing

A Term Subscription allows customers to license the product during a specified period of time (either 12, 24 or 36 months). During the term of the subscription, customers have the right to use the product, install product updates, and receive technical support. Customers do not own the license but can use Backup Exec for the duration of the term. At the end of the term, customers can renew the Term Subscription to continue using the product. If subscription is not renewed, customers lose the right to continue to use the product for backups, restores are allowed.





Capacity-based Licensing: Perpetual and Term Subscription

The Backup Exec Bronze, Silver and Gold offerings include unlimited deployment of the Backup Exec server, options and agents, as long as the number of front-end terabytes of data being protected does not exceed the number of terabytes specified by your license, with a minimum of 1TB license per Backup Exec server. 'Front-end terabyte' (FETB) is defined as the size of the protected, uncompressed data (i.e. data that has not been deduplicated). A full FETB definition can be found on the <u>Veritas website</u>. You may purchase licenses for as many TB as you need based on the amount of data that needs to be protected. The number of Backup Exec Servers cannot exceed the number of TB purchased, since each Backup Exec Server must be licensed for at least 1TB. Download the <u>Veritas Capacity Assessment Tool</u> to calculate the amount of data, in TB, on the servers in an environment to provide information about the number of licenses needed to protect these servers.

The Backup Exec Bronze, Silver and Gold editions offer you convenient way to obtain the product features you need in a single license. The Bronze edition offers the most economic option if you don't require the complete set of Backup Exec features. The Silver edition offers the most popular features. The Gold edition includes all features and functionality available in Backup Exec.

Discounts on perpetual and subscription capacity-based offerings are available for higher data volumes. Tier discounts will be applied at the time of transaction on individual order line quantity. The quantity tiers are:

- 1 to 5 TB
- 6 to 15 TB
- 16 to 25 TB

- 26 to 50 TB
- 51 TB plus

Allocating Capacity Licensing

Backup Exec allows you to purchase licenses for the total FETB needed and allocate different capacity licensing to different Backup Exec servers, including those on different sites. This allows you to take advantage of tier pricing. For example, you can purchase 12 TB to take advantage of the discount pricing and then distribute or allocate across multiple servers, such as 4 TB to Server A and 3 TB each to Servers B and C and 2 TB to Server D. In this example there would be 12 TB Available and 12 TB Allocated among 4 servers. To add capacity to any of these servers, the new license must be the same Bronze/Silver/Gold edition as the existing license. In this example if 2 more TB were purchased, there

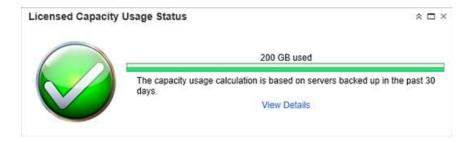




would be 14 TB Available and 12 TB Allocated. Servers with allocated licensing do not have to be centrally managed.

Capacity Licensing Enforcement

Customers are allowed 15% over licensed capacity usage before a 30-days remaining countdown is triggered. When the countdown expires, backup jobs will fail, restores are still allowed. Up to three "test" backups can be removed from the capacity usage calculation every 30 days. Backups removed from the capacity usage calculation can still be restored. The Backup Exec Home page includes a widget that displays allocated licensed capacity and capacity usage information.



Custom Edition (à la carte)

If necessary, Backup Exec can be purchased per server, by individual option and agent. Specific agents and features are licensed as separately priced items selected from a menu (à la carte).

See <u>Custom Edition section</u> for more information on this licensing option.





Bronze, Silver and Gold Editions Licensing by Software Capability



Bronze

- Backup physical, virtual and cloud-hosted Windows servers
- Deduplication to disk and cloud storage
- 24x7 technical support
- 1 standalone tape drive



Silver

- Backup physical, virtual and cloud-hosted
 Windows and Linux servers
- Deduplication to disk and cloud storage
- 24x7 technical support
- Up to 4 physical or virtual drives/libraries
- Protection and granular recovery of applications and databases

Editions Sold Per Front-End TB



Gold

- Backup physical, virtual and cloud-hosted Windows and Linux servers
- Deduplication to disk and cloud storage
- 24x7 technical support
- Unlimited physical or virtual tape libraries
- Protection and granular recovery of applications and databases
- Central backup server management
- NDMP and SAN shared storage





Editions Packaging and Licensing

License Meter	Front-end TB	Front-end TB	Front-end TB	Option/Agent	
Agents and Features	Included in Bronze	Included in Silver	Included in Gold	Available for Custom Edition	
Backup Exec Server	✓	✓	✓	✓	
Agent for Windows	✓	✓	✓	✓	
Agent for VMware & Hyper-V	✓	✓	✓	✓	
Deduplication Support	✓	✓	✓	✓	
Tape Drives	1 standalone	up to 4	unlimited	Library Expansion	
Robotic Libraries		✓	✓	Library Expansion	
Virtual Tape Libraries		✓	✓	Virtual Unlimited Drives	
Agent for Applications and Databases		✓	✓	✓	
Agent for Linux		✓	✓	✓	
Remote Media Agent for Linux Servers			✓	✓	
Enterprise Server Option including Centralized Management			√	✓	
NDMP Support			✓	✓	

- If Backup Exec servers are being installed in multiple locations, all locations must have the same licensing edition to share one capacity entitlement. See <u>Allocating Capacity Licensing</u> for more information.
- Individual features (agents and options) cannot be added to B/S/G licensing editions.
- If the amount of data being protected exceeds the licensed capacity by 15% or more for 30 consecutive days, backups will no longer run, restores are allowed. For more information see Capacity Licensing Enforcement.
- Backup Exec will provide alerts 60, 30, and 5 days before a subscription expires
- Silver supports a total of 4 drives that can be any combination of standalone tape drives, in physical robotic libraries and in virtual tape libraries (VTL)





Example Licensing Scenarios

Example A

Customer environment and needs	Customer needs to purchase
 3 TBs of data (this includes data growth) Windows file server environment only, no applications or databases Needs deduplication 	 3 x Backup Exec Bronze At the 1 to 5 TB discount tier

Example B

Customer environment and needs	Customer needs to purchase
 10 TBs of data (this includes data growth) Windows and Linux environment SQL and Exchange Needs deduplication 	 10 x Backup Exec Silver At the 6 to 15 TB discount tier

Example C: Optimized duplication scenario

Customer environment and needs	Customer needs to purchase
 7 TBs of data (this includes data growth) Centralized Management Duplicate data to cold DR site 	 7 x Backup Exec Gold At the 6 to 15 TB discount tier

Example D: Private cloud scenario

Customer environment and needs	Customer needs to purchase	
 2 TBs of data (this includes data growth) Duplicate data to cold DR site hosted by a local ISP/partner 	 2 x Backup Exec Bronze At the 1 to 5 TB discount tier 	

Example E: Adding more TB to an existing license

Customer environment and needs	Customer needs to purchase	
 Additional 2 TBs to add on to an existing 10 TBs of Silver licenses 	2 x Backup Exec SilverAt the 1 to 5 TB discount tier	





General Licensing FAQs

How many TBs do I purchase?

You need to purchase licenses for the amount of front-end data (data that is uncompressed/not deduplicated) that you will back up within the next year. If you think the volume of data you need to back up will increase, but are unsure by how much, we recommend you factor in a 20% data growth rate and include that amount in the total TBs purchased. Refer to the table below as a guide. Download the Veritas Capacity Assessment Tool to calculate the amount of data, in TB, on the servers in an environment to provide information about the number of licenses needed to protect these servers.

Current TBs	Recommended TBs to purchase	
1	2	
2	3	
3	4	
4	5	
5	6	
10	12	

What if I purchased 5 TBs and need to purchase an additional 1 TB at a later time, does that incremental purchase qualify for a volume discount?

No. The first purchase would qualify for the 2 to 5 tier price. The second purchase would qualify for the 1 TB tier price. The discounts are based per line per order. At renewal time, if all licenses are renewed at the same time, the price tier applied will be that of the aggregate amount.

Can I buy Bronze edition and buy the Library Expansion Option from the Custom edition menu?

No. Mixing the capacity model with other licensing models is not allowed. In this case, if Library Expansion Option is needed then Silver or Gold editions should be purchased and not the Bronze edition.

I have 1 main site and 2 remote sites, can I purchase Gold edition for the main site and Silver edition for the remote sites?

No. You must purchase the same capacity license for all sites. You can purchase licenses for the total FETB and allocate capacity to individual servers. Servers with allocated capacity licenses do not need to be centrally managed. See Allocating Capacity Licensing for more information.





If I buy Bronze or Silver editions and then later decide that I need more features, can I upgrade to Silver or Gold edition?

Yes. Upgrading from Bronze or Silver to Silver or Gold is allowed. We have cross grade SKUs that are available to easily allow the upgrade.

I am an existing customer with à la carte (Custom edition) licensing and would like to switch to Bronze, Silver or Gold edition, is that allowed?

Yes. We have cross grade SKUs to allow customers with active and/or expired maintenance licenses with non-capacity-based Backup Exec license to easily migrate to our capacity offerings.

What is the difference between "Available" and "Allocated" licenses?

Backup Exec allows you to purchase licenses for the total FETB needed and allocate different licensing to different Backup Exec servers. This allows you to take advantage of tier pricing. For example, you can purchase 15 TB to take advantage of the discount pricing and then distribute or allocate across multiple servers, such as 5 TB to Server A and 3 TB each to Servers B and C and 4 TB to Server D. In this example there would be 15 TB Available and 15 TB Allocated among 4 servers. To add capacity to any of these servers, the new license must be the same Bronze/Silver/Gold edition as the existing license. In this example if 2 more TB were purchased, there would be 17 TB Available and 15 TB Allocated. Servers with allocated licensing do not have to be centrally managed.

What happens if I exceed my capacity license?

If Customers exceed their capacity licenses by 15% for 30 consecutive days, the backup functions will no longer run, but the product will still allow customers to restore backed up data. In order to make the backup functions perform normally, please contact your Sales representative to purchase additional TBs or reduce the amount of data backed up to remain compliant.

I am an existing customer with capacity licensing and would like to move to the new Bronze, Silver or Gold edition, is that allowed?

Switching is unnecessary. Capacity Ed and Capacity Lite Ed customers will have automatic entitlement to the new Gold and Silver Capacity offerings in addition to their existing products. Customers can take advantage of this entitlement via the Veritas Entitlement Management System (VEMS) portal by downloading keys to the latest offerings.

Existing customers on Capacity Ed and Capacity Lite Ed will continue to be able to renew and buy additional TB under their existing licensing option and model.





Subscription-specific FAQs

Can I pay for Backup Exec monthly?

No. Backup Exec subscription is available as a term license for 1, 2 or 3 years, paid in advance

If I buy the Gold package and then later decide that I only need the features of the Silver package, can I downgrade?

Yes. You can downgrade at end of the subscription term. The ability to downgrade during the term of the subscription is not allowed.

What happens if I stop paying for the term subscription at the end of the term? Will I be able to continue using the product?

No. If the term subscription is not renewed at the end of the term, the product will no longer be able to perform backup jobs. However, it will allow you to restore backed up data.

Can I co-term existing subscriptions to a renewing subscription?

Yes. We will help Customers co-term existing subscriptions to a renewing subscription. Please contact your Sales representative to process a subscription co-terming. Co-term allows customers to align the expiration dates of multiple subscription license purchases. This may allow subscriptions to be renewed at a new discount tier.

Can I sign up for auto-renewal for my subscription?

No. Auto-renewal is not currently available. Please contact your Sales representative to process a subscription renewal.

I am an existing customer with perpetual licensing and would like to switch to a Bronze, Silver or Gold package that is subscription based, is that allowed?

We do not offer a cross grade path for switching from perpetual to subscription. However, if the subscription license model is preferred, a customer may choose to purchase one of these offerings in place of their next maintenance renewal contract.

I am an existing customer with perpetual licensing, will my renewal be subscription based? No, customers renewing existing licenses will renew as perpetual licenses





Version Upgrade Entitlements and Upgrade Mechanisms

If you are an existing Backup Exec customer, you can upgrade previously installed Backup Exec versions to Backup Exec 20.2. Depending on the status of your maintenance contract with Veritas, you may be entitled to upgrade to Backup Exec 20.2 free of charge. See the table below to determine if you are entitled to this no-cost upgrade.

Version Entitlements:

Maintenance Status	Description
Backup Exec customers with active maintenance contracts	Customers with any version of Backup Exec who have a current maintenance contract can update all their existing backup licenses covered by their maintenance contract free of charge to the latest version of Backup Exec.
Backup Exec customers with expired maintenance contracts	Customers with any version of Backup Exec who have expired maintenance may purchase the Expired Maintenance Upgrade SKUs (35% off standard license) of their existing licenses to upgrade to the latest version of Backup Exec.

Upgrade Mechanisms for customers with active maintenance:

- L 2				
Backup Exec Version	Backup Exec 20.2 Upgrade			
Any version of Backup Exec with maintenance	 Upgrade to Backup Exec 20.2 at no charge through the VEMS licensing portal on https://vems.community.veritas.com/vems/login. Backup Exec 16 and previous version license keys will not work in Backup Exec 20.2 Customers running Backup Exec 2014 or a later version can upgrade directly to Backup Exec 20.2 Customers running Backup Exec 2012 or earlier versions must first upgrade to version 15 or 16, and then upgrade to Backup Exec 20.2. Customers with active maintenance can download any supported version from the VEMS portal. 			





Upgrade Mechanisms for customers with expired maintenance or new customers switching from a competitor product:

Backup Exec Version	Backup Exec 20.2 Upgrade
Any version of Backup Exec without maintenance or new customers switching from a competitor product to Backup Exec (20.2)	Upgrade to Backup Exec 20.2 and save up to 35% off standard license price. If you are an existing Backup Exec 16 or prior version expired maintenance customer, you are required to purchase expired maintenance upgrade SKUs (35% off standard license price) for all of your existing core products, agents and options to access Backup Exec 20.2. If you are switching from a competitor product to Backup Exec 20.2, you can save up to 35% off standard license price via competitive upgrade SKUs.

Maintenance and Extended Support Licensing

Maintenance agreements entitle customers to patches and upgrades to Backup Exec that are released during the term of the maintenance agreement. Maintenance agreements can be purchased in 1, 2 and 3 year increments.

Gold, Silver, Bronze, Custom, Capacity, Capacity Lite and V-Ray editions include technical support for 1 year from the date of initial release of Backup Exec 20.2. Extended Support agreements entitle the customer to technical support for up to 2 additional years, sold in 1 and 2 year increments. For more information see the Veritas End of Life Policy at

https://www.veritas.com/content/dam/support/terms/Veritas%2oEOL%2oPolicy.pdf.

Discontinued Products and Entitlement

The following information shows the recent Backup Exec products that have been discontinued and the replacement product/licenses and quantity a customer is entitled to.

Discontinued Product	License Meter	Quantity	Replacement Product	License Meter	Quantity
QuickStart Edition	Server		No replacement		





Custom Edition (à la carte)

The Custom edition allows you to purchase Backup Exec by individual options and agents to meet your backup needs. Specific agents and features are licensed as separately priced items selected from a menu (à la carte).

Each agent or feature in Custom Edition must be licensed for specific use per server. For example, if a Microsoft SQL instance and a Microsoft Exchange server will be backed up, 2 licenses for the Agent for Applications and Databases must be purchased.

The Agent for Applications and Databases is installed on the Backup Exec server and includes an Agent for Windows that must be installed on the application or database server.

For the Library Expansion Option, a separate license is required for each drive in a tape library except the first drive since one drive is supported with the Backup Exec Server license.

Custom Edition Example Licensing Scenarios

I am a Capacity Edition customer – can I continue to use this product?

Capacity and Capacity Lite customers should continue to renew and buy additional FETB through their existing offering. In addition to being entitled to continue using their current licensing option, Capacity customers are entitled to download and use the Gold capacity offering and Capacity Lite customers the Silver capacity offering. Customers will be able to view and take advantage of this entitlement via the VEMS portal.





Agents and Features Descriptions for Custom edition licensing details Example A:

Customer environment and needs	Customer needs to purchase
2 Windows file servers (physical)	1 x Backup Exec Server
• 1 Exchange server (physical)	2 x Agent for Windows
	1 x Agent for Applications and Databases

Example B:

Customer environment and needs	Customer needs to purchase
1 Windows file server (physical)	1 x Backup Exec Server
• 1 Exchange server (physical)	1 x Agent for Windows
• 1 SQL server (physical)	• 2 x Agent for VMware & Hyper-V
2 ESXi servers with a total combined of	4 x Agent for Applications and Databases
10 VMs, 2 VMs are applications	1 x Deduplication Option
 Needs deduplication 	

Example C:

Customer environment and needs	Customer needs to purchase
• 2 Windows file server (physical)	3 x Backup Exec Server
• 1 SQL server (physical)	 5 x Agent for Windows
 1 SharePoint Farm that has a distributed 	 3 x Agent for VMware & Hyper-V
environment of 1 Web front end server, 1	3 x Agent for Applications and Databases
Index server, 1 Query server (physical)	1 x Enterprise Server Option
• 3 ESXi servers with a total combined 10	1 x Deduplication Option
VMs,	• 2 x Library Expansion Option (because
• 1 VM is an application	each Backup Exec server includes the
 Needs 3 media servers 	first tape drive in a tape library with
 Needs central management 	every Backup Exec Server license)
 Needs deduplication 	
• 2 tape autoloaders with 2 drives each	





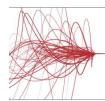
Example D: Optimized duplication scenario

Customer environment and needs	Customer needs to purchase
3 Windows file server (physical)	2 x Backup Exec Servers
1 ESXi server with 5 VMs	6 x Agent for Windows
• 1 SQL Server (physical)	• 2 x Agent for VMware & Hyper-V
 Needs deduplication 	• 2 x Agent for Applications and Databases
Needs to duplicate data to another site	2 x Deduplication Option
Needs central management	1 x Enterprise Server Option

Custom Edition Licensing FAQs

I am interested in migrating to the simpler capacity licensing, are there cross grade SKUs to replace Custom Edition with Bronze, Silver or Gold editions?

Yes. We have cross grade SKUs to allow customers with active and/or expired maintenance licenses with non-capacity-based Backup Exec license to migrate to our capacity offerings.





Capacity Editions (existing Backup Exec capacity customers)

The Backup Exec Capacity Editions offer a convenient way for customers to obtain all product features in a single license, based on the amount of Front-end Terabyte. The Capacity Edition Lite offers a more economic option for customers that don't require the complete set of Backup Exec features. **These two editions apply to existing customers extending or renewing their existing Backup Exec Capacity Edition licenses.**

By features:

Product features		Capacity Edition Lite	Capacity Edition
		Per front-end TB	Per front-end TB
Protection	Virtual	✓	\checkmark
coverage	Physical	✓	✓
	Windows	✓	✓
Platform	Linux	✓	✓
support	VMware	✓	✓
	Hyper-V	✓	✓
	Microsoft Exchange	✓	✓
	Microsoft SQL Server	✓	✓
A 1: .:	Microsoft SharePoint	✓	✓
Application support	Active Directory	✓	✓
support	Oracle	✓	✓
	Lotus Domino	✓	✓
Enterprise Vault		✓	✓
	Physical to Virtual conversion	✓	✓
Centralized Management			✓
	Off-Host/ Synthetic Backup		✓
Other key	Deduplication		✓
features	Physical Tape Drive Library Support	Single drive	Multiple drives
Virtual Tape Drive Library Support		Single drive	Multiple drives
	NDMP support		✓





By Agents/Options:

	Capacity Edition Lite	Capacity Edition
	Per front-end TB	Per front-end TB
Backup Exec Server	✓	✓
Agent for Windows	✓	✓
Agent for Applications and Databases	✓	✓
Agent for VMware& Hyper-V	✓	✓
Agent for Linux	✓	✓
Agent for Remote Media for Linux Servers		✓
Enterprise Server Option		✓
Library Expansion Option		✓
Deduplication Option		✓
VTL Unlimited Drive Option		✓
NDMP Option		✓

Backup Exec capacity offerings include unlimited deployment of the Backup Exec server and remote agents, provided the number of front-end terabytes of data being protected does not exceed the number of terabytes specified by your license with a minimum of 1TB per Backup Exec Server. 'Front-end terabyte' is defined as the size of the protected uncompressed data (i.e. data that has not been deduplicated). You may purchase as many TBs you need according to the amount of data that needs to be protected

Tier discounts will be applied at the time of transaction on individual order line quantity.

Capacity Edition and Capacity Lite Edition customers are automatically entitled to corresponding Gold or Silver edition license keys. This automatic entitlement can be viewed in the VEMS portal, displayed as either "BE 20.2 Gold/Capacity Edition" or "BE 20.2 Silver/Capacity Lite Edition".

Summary of additional entitlement:

Existing Product	License Meter	Quantity	Additional	License Meter	Quantity
			Entitlement		
Capacity Edition	FETB	1	Gold Edition	FETB	1
Capacity Lite Edition	FETB	1	Silver Edition	FETB	1





V-Ray Edition (existing Backup Exec capacity customers)

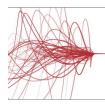
<u>Protects virtual environments only.</u> V-Ray Edition can be mixed with the Custom edition items to either add on more features that are not included in the V-Ray Edition or to extend protection to physical environments. **V-Ray edition applies to existing customers extending or renewing their existing Backup Exec V-Ray licenses.**

Product	Licensed per	Details
V-Ray Edition	Occupied CPU socket	The components in V-Ray can only be used in virtual environments.
		Each V-Ray Edition license includes:
		 1 Backup Exec Server 1 Agent for VMware & Hyper-V (includes unlimited deployment of Agent for Windows or Agent for Linux – restricted only for use in VMware & Hyper-V virtual machines only) Unlimited deployment of Agent for Applications and Databases – restricted only for use in VMware & Hyper-V virtual machines only Deduplication Option
		To fully protect a VMware or Hyper-V cluster, a license is required for each socket of each node of the cluster.
		Customers are required to purchase the appropriate agents and options from Custom edition to protect any physical systems other than the local physical backup server.

V-Ray Edition Example Licensing Scenarios

Example A:

Customer environment and needs	Customer needs to purchase
 Virtual environment only 	6 x V-Ray Edition
 3 ESXi hosts, dual processors 	
• 15 virtual machines	





Example B:

Customer environment and needs	Customer needs to purchase
Virtual and physical environment	6 x V-Ray Edition
 3 ESXi hosts, dual processors 	3 x Agent for Windows
25 virtual machines	1 x Agent for Linux
 3 Windows file servers (physical) 	1 x Agent for Applications and
• 1 Linux server (physical)	Databases
• 1 SQL server (physical)	9 x Library Expansion Option (because
• 1 tape autoloader with 10 drives	V-Ray Edition includes BE server and
Needs deduplication	each BE server includes the first tape
Needs central management	drive in a tape library with every BE
	Server license)
	1 x Enterprise Server Option

Example C:

Customer environment and needs	Customer needs to purchase
Virtual and physical environment	4 x V-Ray Edition
 2 ESXi hosts, dual processors 	 4 x Agent for Windows
 1 Windows file server (physical) 	1 x Agent for Linux
1 Linux server (physical)	2 x Agent for Applications and
• 1 Oracle database (physical)	Databases
1 SharePoint Farm that has a distributed	2 x Library Expansion Option (because
environment of 1 Web front end server, 1	V-Ray Edition includes BE server and
Index server, 1 Query server (physical)	each BE server includes the first tape
 2 tape autoloaders with 2 drives 	drive in a tape library with every BE
• 1 Virtual tape library with 10 drives	Server license)
Needs deduplication	1 x VTL Unlimited Drive Option (covers
Needs central management	an unlimited amount of virtual tape
	drives)
	1 x Enterprise Server Option

Example D: VMware or Hyper-V cluster scenario

Customer environment and needs	Customer needs to purchase
2 node cluster with 2 CPU sockets	• 4 x V-Ray Edition





V-Ray Edition, Capacity Edition & Capacity Lite Edition Licensing FAQs

I also have a physical environment I need to protect in addition to my virtual environment, does V-Ray Edition protect my physical environment?

No. V-Ray Edition only is licensed to protect virtual environment, with the exception that the Backup Exec Server and Deduplication components included in V-Ray Edition can be used to protect the Backup Exec server environment. You need to purchase the appropriate Custom edition agents and features to cover your remaining physical environment and backup needs.

Does the V-Ray Edition license include protection of the local physical Backup Exec Server (media server)?

Yes.

I am interested in migrating to the simpler capacity licensing, are there cross grade SKUs to upgrade to Bronze/Silver/Gold editions?

Yes. We offer both active and expired maintenance customers cross grade options to Bronze/Silver/Gold capacity licensing.

I am a Capacity Edition customer – can I continue to use this product?

Capacity and Capacity Lite customers should continue to renew and buy additional FETB through their existing offering. In addition to being entitled to continue using their current licensing option, Capacity customers are entitled to download and use the Gold capacity offering and Capacity Lite customers the Silver capacity offering. Customers will be able to view and take advantage of this entitlement via the VEMS portal.





Agents and Features Descriptions

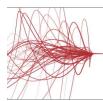
Bronze, Silver and Gold (B/S/G) editions include specific agents and features that provide the functionality described below. Custom edition allows you to build and configure your own backup solution by determining the agents and options that are needed depending on your physical and/or virtual environment and backup needs. Custom edition items cannot be added to Bronze, Silver or Gold editions.

Agents and Features	Custom Edition Licensed per	Details
Backup Exec Server	Backup Exec Server Included in Bronze, Silver and Gold	The Backup Exec Server manages the backup environment (agents/options) and all tape/disk/cloud storage devices used for backup and recovery. Each Backup Exec environment requires at least one Backup Exec Server. Custom edition licensing: each Backup Exec Server license includes 1 Agent for Windows to protect the local Backup Exec Server.
Agent for Windows	Windows Server Included in Bronze, Silver and Gold	Protects files on local or remote servers that are open and in use at the time of backup including data required for granular recovery of supported applications and databases, Simplified Disaster Recovery and converting backups into virtual machines.





Agents and Features	Custom Edition Licensed per	Details
Agent for VMware and Hyper-V	Hypervisor Host server Included in Bronze, Silver and Gold	Provides data protection for an unlimited number of guest virtual machines. Integration with VMware vSphere vStorage API's and Microsoft Volume Shadow Copy Service (VSS) maximizes backup and recovery performance. Instant recovery and granular data recovery of VMware and Hyper-V guests saves time and lowers cost. Integrates with all key VMware technologies including vStorage API's, vCenter, vMotion, ESX/ESXi and VMware Tools.
		Granular Recovery Technology (GRT) provides the ability to restore individual files and folders inside of guest VM without restoring the entire VM. GRT is available for Windows guest machines only.
		Instant Recovery provides the ability to start a virtual machine from a backup in seconds. VMs started from backups run partially on the Backup Exec server and can be moved to a hypervisor host. Instant Recovery starts a VM significantly faster than restoring the guest.
		Recovery Ready allows you to quickly verify a VM can be recovered from backup. It runs a single job that starts a VM from backup, runs registration and power-on tests, shuts down the VM and reports the readiness state of the backup.
		Granular recovery of application data such as Exchange emails and SQL databases require the Agent for Applications and Databases to be licensed and installed on the Backup Exec server with the Agent for Windows.
		Custom edition licensing: Each Agent for VMware and Hyper-V license includes unlimited deployment of Agent for Windows and Agent for Linux to the virtual machine guests of that licensed hypervisor host server only.



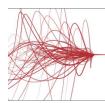


Agents and Features	Custom Edition Licensed per	Details
Deduplication Option	Backup Exec Server Included in Bronze, Silver and Gold	Deduplication is a process that allows only unique data to be stored in the backup destination. The Deduplication option supports a data-reduction strategy by optimizing storage and network bandwidth. The following deduplication methods can be used: client-side deduplication, server-side deduplication; appliance deduplication using an OpenStorage device and cloud data storage with server-side deduplication using OpenDedupe. Client-side deduplication requires the Agent for Windows or the Agent for Linux is installed. Each Backup Exec server can have one deduplication storage location configured. OpenDedupe integrates with Backup Exec to provide deduplication in cloud-based storage. Deduplication is performed by the Backup Exec server and only unique data is written to cloud storage. OpenDedupe can also be configured to provide local deduplication disk storage. OpenDedupe storage should not be shared between Backup Exec servers. For more information about downloading and configuring OpenDedup, see https://www.veritas.com/support/en_US/article.ooo127295 Custom edition licensing: Sharing deduplication storage between Backup Exec servers requires an Enterprise Server option license. A deduplication option license is required to enable Backup Exec and OpenDedupe integration.





Agents and Features	Custom Edition Licensed per	Details
Library Expansion Option (LEO)	Included in in Bronze: 1 standalone tape drive Included in Silver: 4 physical or virtual drives (3 LEO) Included in Gold: Unlimited physical and virtual drives	The Backup Exec server provides support for standalone tape drives and Robotic Tape Library Support. The Library Expansion Option (LEO) provides support for additional drives in a multi-drive tape-library, robotic library, autoloader or virtual tape library (VTL). Easily manage the backup destination to a specific device. Custom edition licensing: Each subsequent drive after the first requires an additional LEO per drive. In a SAN with more than one shared library, the first drive of one library is included in the Backup Exec Server license. A LEO is required for each subsequent drive. Virtual Tape Libraries (VTL) must be licensed in the same manner as a physical tape library or the customer can purchase the Virtual Tape Library Unlimited Drive Option (VUDO). Stand-alone tape drives that are not part of a tape library or auto-loader do not require a LEO.
VTL Unlimited Drive Option (VUDO)	Virtual Tape Library Included in Gold	Provides support for unlimited drives in each Virtual Tape Library attached to Backup Exec Server. Custom edition licensing: When a single VTL is licensed with VUDO, that single license can be used on multiple Backup Exec Servers; however, in order to share the VTL with multiple Backup Exec Servers, the Enterprise Server Option is required.





Agents and Features	Custom Edition Licensed per	Details
Agent for Applications and Databases	Application server/database instance Included in Silver and Gold	Protects and provides recovery for: Microsoft Exchange Server, Active Directory, Microsoft SQL Server, Microsoft SharePoint, Oracle, and Enterprise Vault. The Agent for Applications and Databases is installed on the Backup Exec Server and an Agent for Windows or an Agent for Linux must be installed on the server that hosts the application or database that is to be backed up. Custom edition licensing: application servers must be licensed individually with one Agent for Applications and Databases per application or per instance of a database application. For example, if there are 3 servers/virtual machines running SQL, then 5 licenses of the Agent for Applications and Databases must be purchased. Each license includes 1 Agent for Windows or 1 Agent for Linux that must be installed on the server hosting the application or database.
Agent for Applications and Databases Microsoft Exchange Server support	Application server/database instance Included in Silver and Gold	Microsoft Exchange Server support Restore individual email, folders, and mailboxes in seconds. Reduce backup times with a "one pass" backup which allows for full recovery of Exchange, individual mailboxes, individual emails. Custom edition licensing: when in a 2-node active/passive cluster server configuration, you need only license the active node. When licensing an Exchange DAG (Database Availability Group) environment, a license for the Exchange Agent will be required for each Exchange server in the DAG, each with the Agent for Windows installed. Exchange servers that function only as a Client Access Server (CAS) are not required to be licensed.





Agents and Features	Custom Edition Licensed per	Details
Agent for Applications and Databases Active Directory support	Application server/ database instance Included in Silver and Gold	Active Directory support Restores individual Active Directory objects, user preferences, etc. without rebooting Active Directory Domain Controllers. Custom edition licensing: When in a 2-node active/passive cluster server configuration, you need only license the active node.
Agent for Applications and Databases Microsoft SQL Server support	Application server/ database instance Included in Silver and Gold	Microsoft SQL Server support Quickly restore data from local or remote backup destinations. Recover up-to-the-minute data changes. Single pass backup allows for full instance, individual database and file group recovery. Custom edition licensing: When in a 2-node active/passive cluster server configuration, you need only license the active node. A separate license for the Agent for Applications and Databases must be purchased for each installation/instance of SQL installed even when multiple installations are running on the same host.





Agents and Features	Custom Edition Licensed per	Details
Agent for Applications and Databases Microsoft SharePoint support	Application server/database instance Included in Silver and Gold	Microsoft SharePoint support Granular recovery of individual SharePoint objects and documents in seconds. Flexible support for SharePoint Server and SharePoint Services. Custom edition licensing: For a Farm environment, 1 Agent is needed to protect the content database. Each additional member of the SharePoint Farm (i.e. Web Servers, Indexing Servers, Query Servers, SQL Servers, etc.) will each require a separately-licensed Agent for Windows. When in a 2-node active/passive cluster server configuration, you need only license the active node. In a SharePoint Farm, when the SQL server also hosts non-SharePoint data, a separate license for the Agent for Applications and Databases must be purchased to protect the non-SharePoint database data.
Agent for Applications and Databases Oracle support	Application server/ database instance Included in Silver and Gold	Oracle Support Integrates with Oracle RMAN technology for backup and recovery operations. Simple point and click choices in the backup job automatically generates RMAN scripts. Multistream support for increased performance. Supports both Windows and Linux platforms.
Agent for Applications and Databases Enterprise Vault support	Application server/database instance Included in Silver and Gold	Enterprise Vault Support Data protection for Enterprise Vault archives. Recover individual partition files and indexes in seconds. Integrated backup, recovery and archive solution for the Enterprise Vault application. This agent cannot be used to perform any type of email recovery. It is just to protect the Enterprise Server environment (server configuration, vault and database).





Agents and Features	Custom Edition Licensed per	Details
Agent for Linux	Linux Server Included in Silver and Gold	Provides file and folder data protection and open file protection for supported Linux distributions. Protects major versions of Linux.
Agent for Remote Media for Linux Servers	Linux Server deployed as a remote media server Included in Gold	Delivers storage flexibility for Linux servers running in a Backup Exec for Windows Server environment. Directly attach a storage device (tape or disk) to a remote Linux server or deploy in a SAN environment for added flexibility and reduced bandwidth requirements for backup jobs on a remote Linux server. A Windows Backup Exec Server is required for job configuration and management.





Agents and Features	Custom Edition Licensed per	Details
Enterprise Server Option Central Administration and Shared Storage	Managed Backup Exec Server Environment Included in Gold	Enterprise Server Option includes centralized management of multiple Backup Exec servers, the ability to share a backup destination between Backup Exec servers and advanced disk based configuration options for backups. Centralized management provides a single console for managing backup and recovery operations across multiple Backup Exec servers, including storage device control, load balancing, centralization/duplication of backup data, and offsite disaster recovery. Storage devices can be shared so that multiple Backup Exec servers can access shared disk space that can do deduplication or a shared tape library. The console displays alerts for all managed Backup Exec servers and provides environment-wide reporting. If 20 or more Backup Exec Servers are being centrally managed, the Backup Exec Database (BEDB) should be running in a full version of Microsoft SQL Server. Backup data travels from the client/source to the Backup Exec server then to the storage/destination even when the data and the storage are on the same Storage Area Network (SAN). The server to be protected can have Backup Exec server installed so that the backup data can be written directly to storage. Such a server could be centrally managed and be writing the data to shared or cloud storage where it can be deduplicated and/or copied to another location. Deduplication can also be configured to write backup data directly from the client to SAN-based deduplication storage.





Agents and Features	Custom Edition Licensed per	Details
Enterprise Server Option Advanced disk-based backups	Managed Backup Exec Server Environment Included in Gold	Backups can be configured with advanced disk-based options that eliminate the need for recurring full backups for supported remote resources or to move backup processing from the computer hosting the data over to the Backup Exec Server. The method for moving the backup processing is known as off-host. Off-host backups require 3rd party hardware snapshot utilities. Advanced disk-based options also allow you to restore the contents of directories to what they were at the time of any full or incremental backup. Custom edition licensing includes unlimited use of Enterprise Server option features. Each managed Backup
NDMP Option	NDMP based NAS device Included in Gold	Supports the backup and restore of NDMP NetApp, EMC Celerra and IBM N-Series storage configurations with tape devices attached. Protection for NDMP devices residing in remote locations including in a Storage Area Network (SAN) configurations. Automated NDMP filer data duplication to tape. Expands the number of disk targets that can be selected for disk-based data protection. Custom edition licensing: clustered NAS devices require only a NDMP license for the "active" node in the cluster since both NAS devices have the same data to protect on them.





Additional Information

For more detailed information on Backup Exec including hardware and software compatibility guides, and the administration guide, please visit: https://www.veritas.com/support/en_US/article.oooo17788

To easily determine the amount of front end terabytes needed for the capacity model, please download the FREE Veritas Capacity Assessment Tool (VCAT) from the following link: https://www.veritas.com/support/en_US/article.TECH230179

To manage and obtain license keys, please visit the licensing portal on: https://vems.community.veritas.com/vems/login.

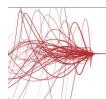
For licensing support, please visit: https://www.veritas.com/support

For the End of Support Life dates for previous versions of Backup Exec, see https://www.veritas.com/support/en_US/article.ooo116356

Evaluate Backup Exec FREE for 60 days. Backup Exec will run in evaluation mode for 60 days when no license key is entered during the installation. During this 60-day period all features and options are available for evaluation. To try Backup Exec free for 60 days, please visit: www.BackupExec.com/trybe

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Veritas World Headquarters 500 East Middlefield Road Mountain View, CA 94043 +1 (650) 933 1000 www.veritas.com

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