

InfoScale Core Plus Licensing FAQ

Customer version.

Overview of Core Plus Pricing

What is Core Plus pricing and when is it scheduled to take effect?

Core Plus pricing for Veritas InfoScale™ is an enhancement to the current core-based licensing model. It factors in the steady advances of CPU technology and includes additional management capabilities to simplify license management and better manage your current InfoScale license assets.

The goal of Core Plus is to help you transition to an updated licensing model that will provide the tools to securely track and manage your InfoScale licenses and simplify the renewal and purchase process for both you and your Veritas account representative going forward.

Core Plus pricing went into effect on April 5, 2021 and will be the only licensing model available for new InfoScale purchases.

What are the details behind Core Plus?

Core Plus uses the physical core count of the server CPU plus the processor coefficient performance rating number to determine the total Core Plus licenses required to order a valid InfoScale license.

The required Core Plus licenses are determined by multiplying physical CPU cores with the processor coefficient performance rating number to arrive at the effective number of Cores Plus licenses that should be quoted.

Starting on June 30, 2021, a processor coefficient performance number of 1.0 was assigned to most CPU chips available in the market today. A processor coefficient performance number of 1.1 will be assigned to the most recently released line of CPU chips to reflect the increase in processor performance.

To verify your current server processor coefficient performance rating, please review the processor coefficient table chart on the License calculators for the InfoScale/Storage Foundation family web page.

What are some examples of how to figure out how many Core Plus licenses customers require?

The following is a practical example of figuring out the required Core Plus licenses to order.

Example 1: The Node A server has an 8-core processor and a processor coefficient performance number rating of 1.0. The calculation would be 8 cores X 1.0 = 8 Core Plus licenses. In most cases, the core count will be exactly what you have with the current core-based licensing model.

Example 2: The Node B server has the newest high-end 8-core processor, so the processor coefficient performance number rating is 1.1. The Core Plus licenses calculation would be 8 cores X 1.1 = 8.8. In this case, you always need to round up to 9 Core Plus credits to support Node B.

What if I'm purchasing new InfoScale licenses for two nodes?

Let's assume you're purchasing new licenses for two InfoScale nodes: Node A and Node B. Let's also assume Node A has a physical CPU with 8 cores and a processor coefficient performance number rating of 1.0 and Node B has a CPU with 4 cores and a processor coefficient performance number rating of 1.1.

The following steps show how to determine the quantity of Core Plus licenses required for two InfoScale nodes:

- 1. Node A licenses = 8 cores X 1.0 = 8.0 (equal to physical cores)
- 2. Node B licenses = 5 cores X 1.1 = 5.5 (rounded up to 6)

Total = 14.0 (translates to 14 Core Plus licenses)

In all cases, you must round up the Core Plus licenses calculation to ensure you have enough licenses to be compliant.

Using the information you provide to Veritas on the number of Cores Plus licenses you require for your current server environment, Veritas will transfer your current InfoScale licensing to Core Plus licensing licenses to make you whole.

To further simplify the ordering process, the Core Plus coefficient table is now available on the SORT License calculators for the InfoScale/Storage Foundation family web-based tool.

Will Core Plus be available in both perpetual and term-based subscription models?

Yes. Core Plus will be available for perpetual licenses starting April 5, 2021. Term-based subscription licenses will be available when Veritas NetBackup™ subscription licenses are made available.

Will the Core Plus model work the same in physical, virtual and cloud-based environments?

Yes. The Core Plus licensing model supports all three deployment models. The only difference is that Core Plus pricing for the cloud is mapped to the cloud server class and not the physical core coefficient.

Why and when would I move to the new Core Plus licensing model?

For existing customers up for renewal this is your opportunity to contact your local Renewals rep to transfer your current licenses to the Core Plus licenses at a 1:1 ratio at no additional cost. This one-time offer will transfer your current license to Core Plus no matter the processor type or processor coefficient rating of your servers. Once we receive the list of current InfoScale licenses you have on your systems, Veritas will convert your current licenses and send you the new Core Plus licensing entitlement certificates to complete the process. You will now be able to easily transfer your Core Plus to future versions of InfoScale.

For new InfoScale license purchases: All new license entitlement certificates purchased after April 5, 2021, will be Core Plus license; you don't need to do anything.

What are the tools available to collect the information required if I plan to buy new InfoScale licenses or renew my current license?

The following options are available to automate the collection and mapping of the information needed to calculate Core Plus licensing requirements.

- Primary option Use Veritas InfoScale Operations Manager (VIOM)
 - For customers that already have a license copy of VIOM 7.4.2.500 or later, you'll have both an offline and online option to calculate the Core Plus licenses you'll require for your InfoScale environment.

o There is an offline option to report: This option lets you create an offline report and manually reconcile your current environment to Core Plus licenses. You have two ways to upload the most current Core Plus coefficient table to start this process. Both options involve the SORT tab on you VIOM server (see Figure 1). For complete instructions, refer to the VIOM Technical Notes for 7.4.2.500.

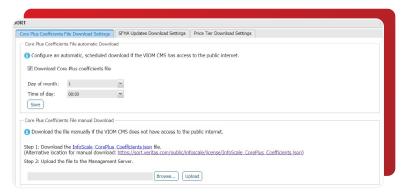


Figure 1. The SORT tab on a VIOM server.

- In the near future, an online option will be available: You'll need to deploy the VIOM patch 7.4.2.600 or later and network connectivity beyond your firewall. You'll be able to configure VIOM to automatically download the Core Plus coefficient table and upload your deployment information to the Veritas Entitlement Management (VEMS) system.
- For customer wishing to download VIOM, visit the Veritas support site.
- VIOM will help you calculate a usage report for Core Plus licenses and will also give you a single, centralized GUI management console for the InfoScale and Storage Foundation High Availability products. Using VIOM, you'll be able to easily monitor, visualize and manage storage and cluster resources and generate reports about these components in the Management Server domain.

VIOM is a simple, secure and accurate way to view your existing InfoScale licenses that will provide the following business advantages:

✓ Simplifies All Infoscale Licensing Going Forward.

With the new Core Plus Licensing model, we've combined all the different operating systems SKUs into one to remove complexity and simplify the ordering process. After we implement this licensing model, there will be no need to disrupt your IT staff to discover what InfoScale licenses you have during the renewals process because you'll have the information you need at your fingertips.

✓ Provides A Single Report Of All Your Infoscale Licenses To Better Manage Your Business.

The implementation of this InfoScale license update will take the guesswork out of what InfoScale version you currently have deployed and on what servers. The InfoScale VIOM tool will provide a detailed report on your environment, including the InfoScale license versions and the CPU specifications for the underlying hardware on which they're deployed.

✔ Offers A Tool To Do Fiscal Planning.

This InfoScale license visibility update will enable you to manage InfoScale versions to better plan for future upgrades and potential new deployments. This license visibility will provide the details necessary to properly budget for costs on your existing or new InfoScale license. It gives you the tools to accurately plan your upcoming IT budget cycle by running a report, enabling you to fully review it and giving you the option to send it to your Veritas team to simplify your license fiscal planning.

✔ Facilitates Risk Avoidance.

This InfoScale license visibility update enables you to easily identify licenses that are operating on versions nearing the end of support. It will help avoid potential software issues and provide visibility into functions to be optimized. It will also enable you to run ad-hoc queries when new updates are available, so you can schedule the software updates when it's convenient for your business.

Avoids Audit Surprises.

Many corporations or government agencies schedule audits to ensure the company is in full compliance with its software obligations. To avoid unexpected license costs or even fines, this InfoScale license visibility update, combined with your existing VIOM will let you quickly and easily generate a license usage report to ensure compliance with your Veritas entitlement.

- Secondary options for license reporting
 - Use the SORT Data Collector Tool—You can download and use the SORT Data Collector Tool and run a report to see the number of InfoScale licenses you have deployed in your server environment.
 - Use a third-party reporting tool like ServiceNow to generate a usage report. Then send that report to the renewals group to calculate the number of Core Plus licenses you require.

What are the renewal license options I'll have?

For Full Renewal Values

- 1. If you migrate to Core Plus now—This is the best scenario. In this situation, we'll make you whole by giving your licensed hosts the number of Core Plus licenses required for each host, regardless of the Core Factors discovered for the same previously booked value.
- 2. If you do not migrate to Core Plus—If you are renewing your full InfoScale estate and don't want to migrate, nothing needs to change, other than your standard uplift price.

Note: If you do not migrate, you'll miss your one chance to do a no-cost migration to Core Plus licensing. In the future, any renewal will require a mandatory Core Plus migration for all InfoScale Install Base customers. This requirement could result in an additional cost per core, depending on the server processor type on which InfoScale is deployed.

For Partial Renewal Values – To reduce the licenses you want to renew.

1. If you migrate to Core Plus—This will be your most cost-effective option because like full renewals, Veritas will perform a nocost migration to Core Plus licensing for the licenses you want to renew.

New Orders

After the Core Plus launch, can I use Core and Server Tier-based licenses for new purchases?

After April 5, 2021, Core Plus will be the only licensing model available for new purchases. Exceptions will be handled on a case-by-case basis.

Federal Questions

Are Core Plus GSA SKUs posted yet?

Yes, check the most current GSA pricing list for Core Plus SKUs.

What about federal customers with option years in place that will not have funding?

This is not an issue. There will be no change for the life of the contract.

Renewal & Migration

How do I find out what pricing models are used in my existing entitlements?

You can find this information under Licensing on the Veritas Support site at http://support.veritas.com. Your local Sales/Renewals Account Managers can provide a report that shows your current entitlements, pricing models, support expiration date and other similar information based on past purchases.

Can I renew my existing entitlements without migrating to Core Plus?

Yes. You can renew existing InfoScale entitlements using Core or Server Tier—based licensing models if you are current on maintenance. In the future, any renewal will require a mandatory Core Plus migration for all InfoScale Install Base customers. This requirement could result in an additional cost per core, depending on the server processor type on which InfoScale is deployed.

Does Core Plus provide additional functionality that won't be available for the classic Core license?

No. Both Core and Core Plus receive the same level of functionality, but there are other benefits that you should consider:

- 1. Customers transferring to Core Plus have a one-time opportunity to transfer their valid licenses for the same previously booked value. This is a great value for customers that have moved their InfoScale licensing over to faster processors and want to avoid the probability of a price hike during their next renewal cycle.
- 2. The next version of InfoScale (v8.0) will be available only on Core Plus, so customers that have already transferred to Core Plus will have a seamless transition to all future versions of InfoScale.

What if I require fewer Core Plus licenses than our current Core licensing? What is the pricing strategy in this scenario?

In the unlikely event you have are oversubscribed when it comes to Core vs. Core Plus licenses, Veritas policy states it will grant as many Core Plus licenses as needed by customers at the same previously booked value regardless of the number of Core Plus licenses compared to Core licenses.

What if am on Extended Support and in the middle of a current support contract?

At the end of the contract, if you want to continue Extended Support, then the renewal must be transacted using Core Plus.

If you have questions about InfoScale's Core Plus licensing, please contact your local Sales/Renewals Account Manager.

About Veritas

Veritas Technologies is a global leader in data protection and availability. Over 80,000 customers—including 87 percent of the Fortune Global 500—rely on us to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates the protection and orchestrates the recovery of data everywhere it lives, ensures 24/7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations. With a reputation for reliability at scale and a deployment model to fit any need, Veritas Enterprise Data Services Platform supports more than 800 different data sources, over 100 different operating systems, more than 1,400 storage targets, and more than 60 different cloud platforms. Learn more at www.veritas.com. Follow us on Twitter at @veritastechllc.

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